

December 2012



has been acquired by



*The undersigned acted as exclusive financial advisor to  
UPCO, Inc.*

*Securities offered through PPHB Securities, LP  
(Member FINRA/SIPC)*



### **UPCO, Inc. (“UPCO” or the “Company”)**

UPCO is the largest privately held, North American manufacturer of steel sucker rods used in the artificial lift segment of the oilfield services industry. Founded in 1982, the Company has grown into a leading supplier of sucker rods, couplings, pony rods and other rod lift component products used on producing oil and gas wells worldwide. Managed by a team of seasoned industry veterans with more than [140] total employees, UPCO is a premier manufacturer with a reputation for providing only the highest quality products the market has to offer. During the Company’s distinguished 30 year operating history, management has pioneered its own proprietary processes, equipment and know-how to become one of the most efficient specialty manufacturers in the domestic marketplace.

### **Dover Corporation (NYSE:DOV) (“Dover”)**

Dover is a global manufacturer providing innovative components and equipment, specialty systems and support services for a variety of applications in the industrial products, engineered systems, fluid management and electronic technologies markets. UPCO will join the Norris Production Solutions (“NPS”) family of companies within the Dover Fluid Management segment of Dover. NPS companies are leading manufacturers and providers of integrated products and solutions across the artificial lift spectrum.

### **PPHB LP (“PPHB”)**

PPHB is an independent investment banking firm providing financial advisory services exclusively to clients in the energy service industry

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